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## P R E S S   R E L E A S E

### FOR IMMEDIATE RELEASE

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### **TAYLOR MADE SYSTEMS UNVEILS A DIMMABLE SKYLIGHT SOLUTION AT IBEX 2016**

GLOVERSVILLE, N.Y. – Oct. 6, 2016 – Taylor Made Systems will display a dimmable skylight developed in collaboration with Vision Systems at the 2016 International BoatBuilders’ Exhibition and Conference (IBEX).

Headquartered near Lyon, France, with a production and sales unit in Melbourne, Fla., Vision Systems is a world leader in superior solar protection, including electronically dimmable solutions. These innovative solar protection systems allow passengers to adjust the tint of their window from clear to dark to regulate daylight, glare, and heat while preserving the view.

“Our engineering team did their research before choosing a strategic partner in the arena of electronically controlled glass interlays,” said Mike Oathout, vice president, sales and marketing, Taylor Made Systems. “Vision Systems’ Electronically Dimmable Windows (EDWs) are unique on the market today and offer many advantages over other systems. We’re excited about this partnership. We’re excited to show boatbuilders just how installing these windows on their cruisers and yachts will enhance visual, thermal, and acoustic comfort, leading to a more enjoyable time on the water for their customers.”

Based on SPD technology (Suspended Particle Device), these EDWs provide infinite variable shading, from fully clear to an extremely dark state (over 99.9% light blockage), and instant response time. They contribute to a reduction in air conditioning consumption and automatically switch to their darkest possible state when unpowered, maximizing heat rejection and keeping the interior cooler, with a reduction of inside temperature up to 10°C/18°F. These solutions block more than 99.9% of harmful UV light, 99.9% of IR with an additional integrated anti-IR film.

They also deliver a weight reduction of about 30% compared with motorized shades. They have no moving parts, as the electronics are fully integrated, reducing maintenance costs and downtime.

The SPD interlayer can be incorporated into flat or curved surfaces, using plastic, glass, or composite glass. It offers an unprecedented optical quality and has no orb effect. EDW installation is often limited to a simple mechanical operation which is also advantageous for the refit market.

To see the latest in glass technology, marine glazing, and canvas systems, visit Booth 1005 at IBEX, Oct. 4-6 at the Tampa Convention Center in Tampa, FL.

### **About Vision Systems**

A strategic partner of Taylor Made Systems, Vision Systems is headquartered near Lyon, France, with a production and sales unit in Melbourne, Fla., and a trade office in Singapore. Vision Systems is a tier-one system supplier in the aeronautic, land transport, and marine industries — designing and producing bespoke solutions for specific market segments in complex environments. The company's genuine expertise in solar protection places it today as the world leader in this area.

### **About Taylor Made Systems**

A member of Taylor Made Group, LLC, Taylor Made Systems ([www.taylormadesystems.com](http://www.taylormadesystems.com)) is based in Gloversville, N.Y. Together with its partner, Trend Marine Products Limited, Taylor Made Systems is the world's largest manufacturer of marine glazing systems and the acknowledged leader in framed-glass windshield technology for powerboats. Other marine product lines include manual and power-actuated doors, roofs, window systems, skylights and hatches. The company also supplies glass products for a variety of agricultural, construction, mass transit and emergency vehicle applications.

### **About Taylor Made Group**

Headquartered in Gloversville, N.Y., Taylor Made Group, LLC operates thirteen facilities in the United States, the Republic of Ireland and the United Kingdom — with additional licensed affiliates in Australia, New Zealand, and Poland. In business for over 100 years, the Group is one of the recreational marine industry's leading and most diversified suppliers — additionally providing products to numerous other industries, including agriculture, construction, mass transit, emergency, utility, and off-road vehicle builders, as well as the golf industry, automotive industry, and more. Employing over 1,000 associates, The Taylor Made Group distributes its products through a worldwide distribution network.

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