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## P R E S S   R E L E A S E

### FOR IMMEDIATE RELEASE

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### **TAYLOR MADE SYSTEMS TO SHOWCASE CUTTING-EDGE MARINE GLAZING TECHNOLOGY AT IBEX 2016**

GLOVERSVILLE, N.Y. – Oct. 4, 2016 – At the 2016 International BoatBuilders’ Exhibition and Conference (IBEX), Taylor Made Systems will be displaying a multitude of technological advancements that are improving the form, fit, and functionality of the windshield and glazing systems they offer the marine industry.

“We’re always looking for ways to lead the way when it comes to bringing new technology into our industry by incorporating it into our products,” said Mike Oathout, vice president, sales and marketing, Taylor Made Systems. “Technology moves so quickly. But, at times, it can seem like a slow process to come up with integrations that are real improvements. This year, a surprising number of ideas seem to be coming to fruition.”

The newly developed Alliance Salon Door System will feature both Bluetooth and biometric fingerprint access control. Using Bluetooth technology, the door can be controlled from a phone app. A boat owner can allow access to repair personnel, crew, or guests from their home, office, or just about anywhere. With biometric fingerprint technology, as with Bluetooth, there’s no such thing as a lost key, and the lack of a noticeable lock acts as a visual deterrent against potential break-ins.

Taylor Made continues to enhance the aesthetics of their windshield systems for sport and tow boats. Now offering a wide array of lighted systems that help to define boat branding, add individuality, and increase a vessel’s wow-factor. Several different lighting technologies are on display, from lightboxes that isolate and augment a logo to some out-of-the-box edge-lit glass designs.

In addition to the lighting concepts, Taylor Made is showing off some of the latest developments in powder coat paint applications.

“It might not seem exciting at first glance, but powder coat paint has really revolutionized the durability and aesthetics of boat windshields over the last decade,” said Oathout. “It’s not *all* visible to the naked eye. A lot of it has to do with how powder coat allows us to pre-treat windshields to extend their life in the marine environment. But, what *will* be visible at IBEX is some of the exciting colors, including metallic and films, that modern powder coat painting allows. New options keep coming on the market each year, and Taylor Made keeps testing the possibilities, pushing the envelope on what a boat windshield can look like. That is exciting.”

To see the latest in glass technology, marine glazing, and canvas systems, visit Booth 1005 at IBEX, Oct. 4-6 at the Tampa Convention Center in Tampa, FL.

### **About Taylor Made Systems**

A member of Taylor Made Group, LLC, Taylor Made Systems ([www.taylormadesystems.com](http://www.taylormadesystems.com)) is based in Gloversville, N.Y. Together with its partner, Trend Marine Products Limited, Taylor Made Systems is the world’s largest manufacturer of marine glazing systems and the acknowledged leader in framed-glass windshield technology for powerboats. Other marine product lines include manual and power-actuated doors, roofs, window systems, skylights and hatches. The company also supplies glass products for a variety of agricultural, construction, mass transit and emergency vehicle applications.

### **About Taylor Made Group**

Headquartered in Gloversville, N.Y., Taylor Made Group, LLC operates thirteen facilities in the United States, the Republic of Ireland and the United Kingdom — with additional licensed affiliates in Australia, New Zealand, and Poland. In business for over 100 years, the Group is one of the recreational marine industry’s leading and most diversified suppliers — additionally providing products to numerous other industries, including agriculture, construction, mass transit, emergency, utility, and off-road vehicle builders, as well as the golf industry, automotive industry, and more. Employing over 1,000 associates, The Taylor Made Group distributes its products through a worldwide distribution network.

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